

Author of:  
Just One Thing



John Mauldin

# The End Game

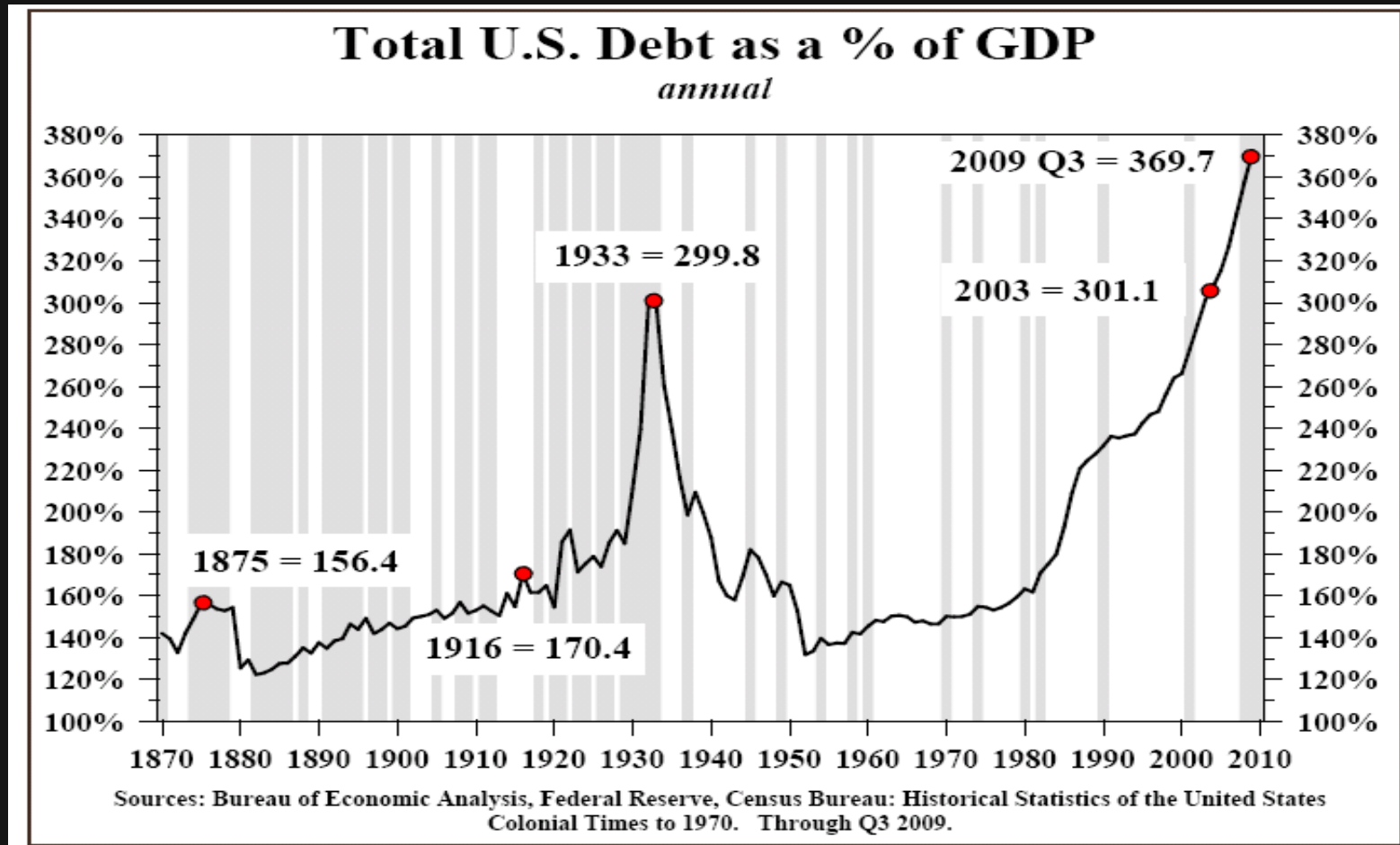
## The End of the Debt Super Cycle

Seen in:

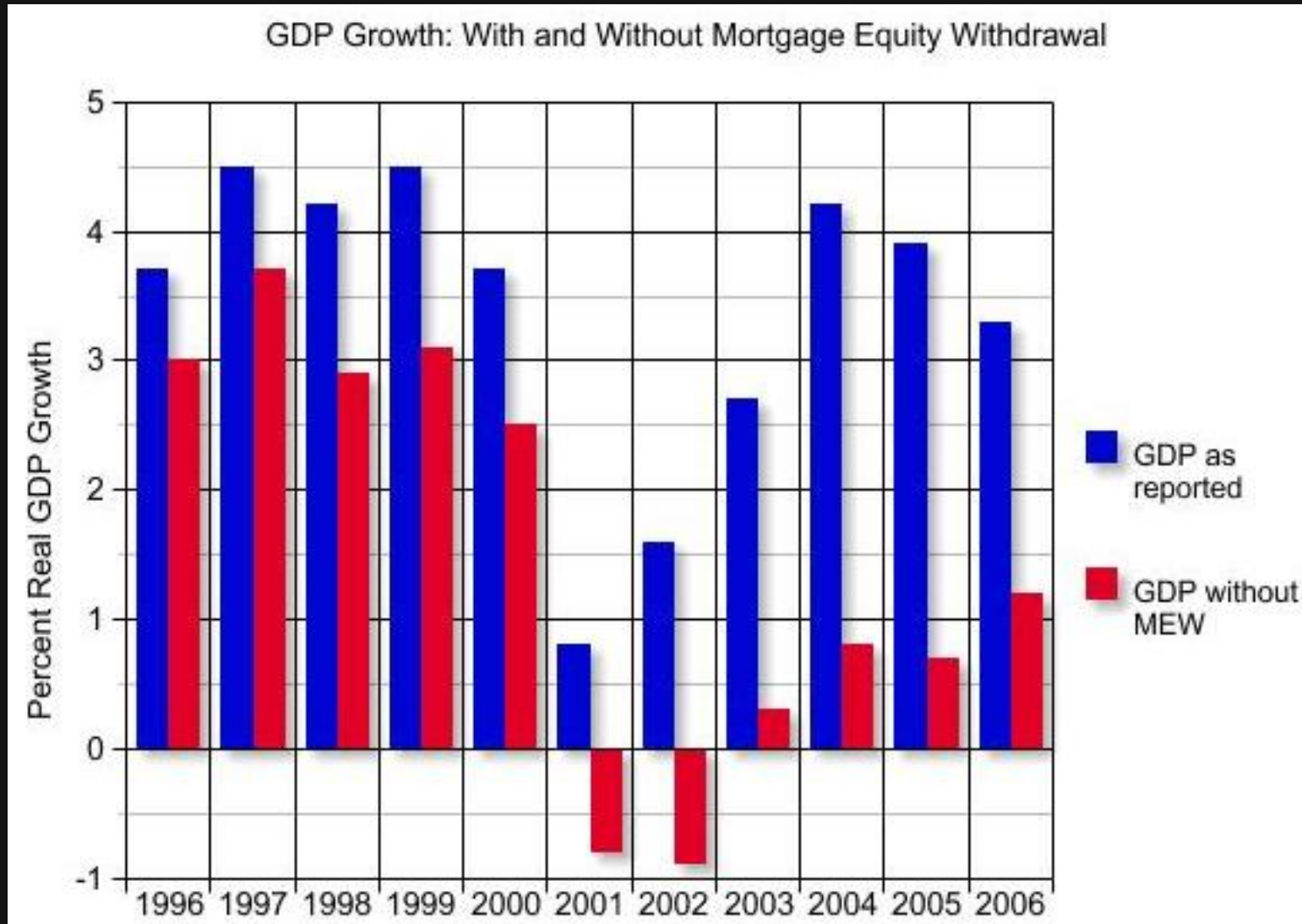


Editor of Thoughts from the Frontline

# The Debt Super Cycle



# Mortgage Equity Withdrawal Fueled the Economy



# The Great Experiment



Keynes  
VS  
von Mises



Fisher  
VS  
Friedman



$$\text{GDP} = C + I + G + (E - I)$$

GDP is Consumption (Consumer and Business) + Investment + Government Spending + Net Exports (Exports – Imports)

If the Government “Dis-saves” then the difference must be made up by Consumers, Business and Foreigners.

$$\text{GDP} = MV = PT$$

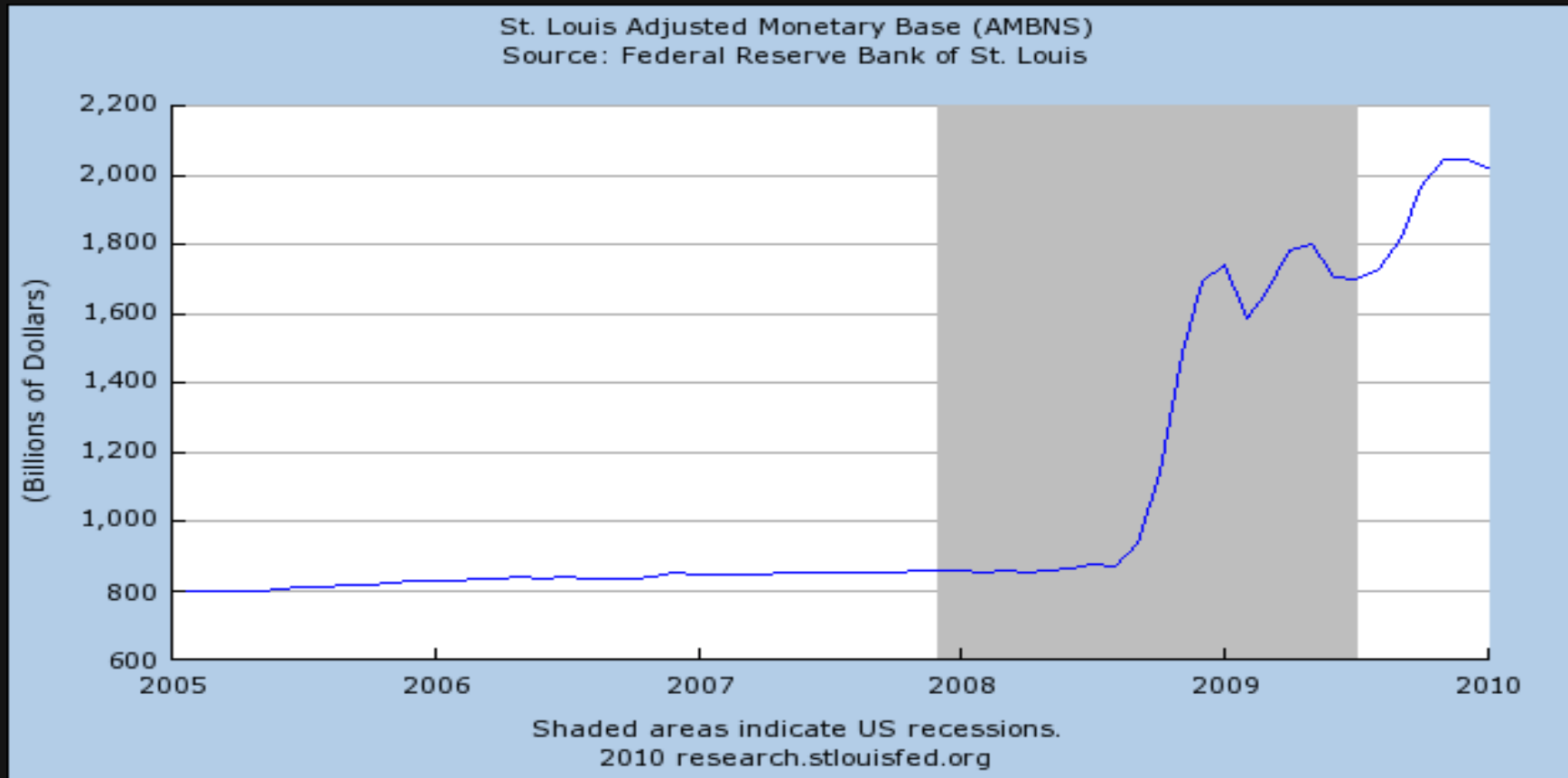
**Gross Domestic Product** is equal to

- M (the supply of money) times V (The velocity of Money)

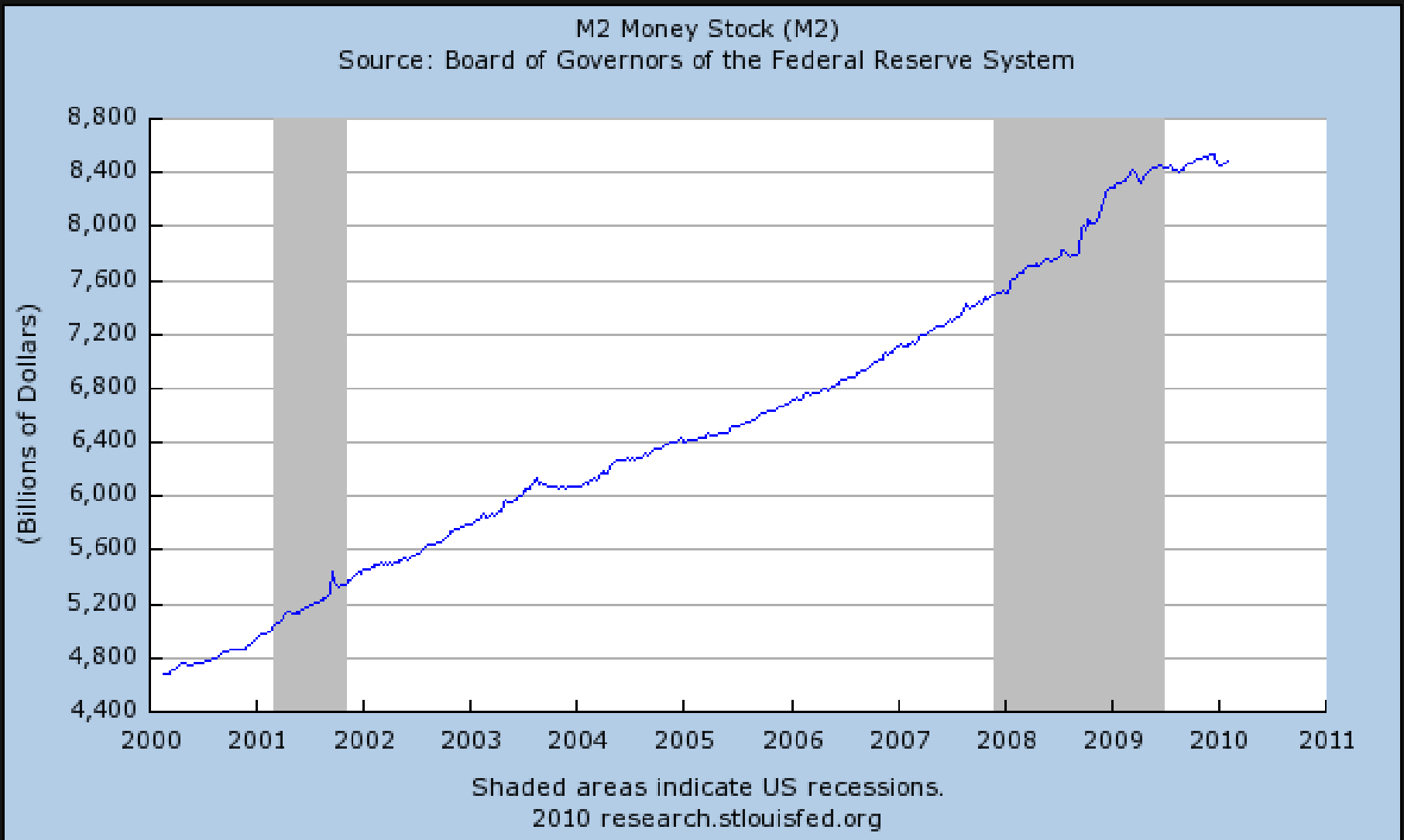
which is also....

- Equal to P (price level) times T (The number of transactions)

# The Growth of the Adjusted Monetary Base

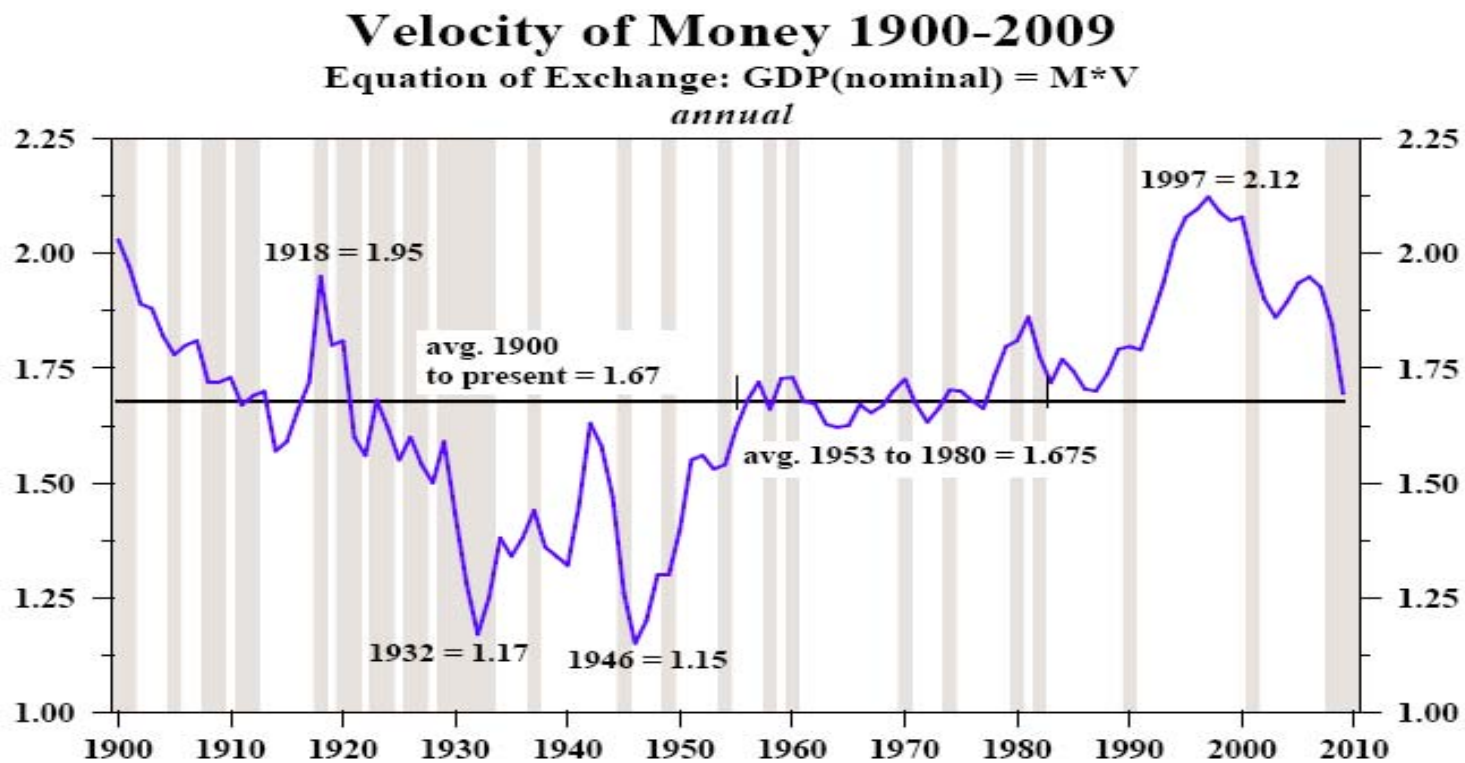


# M2 is Flat or Falling Since the End of February



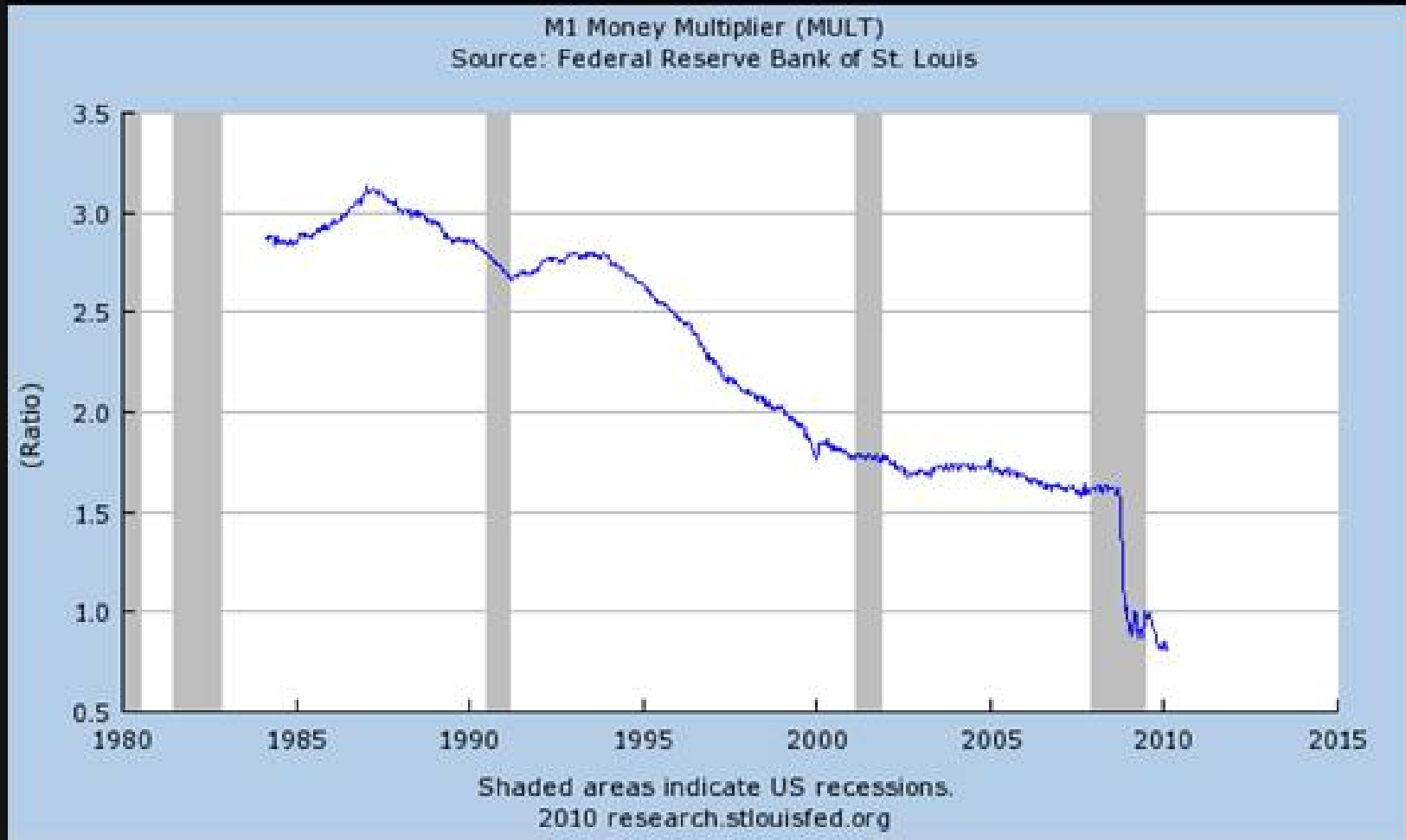


# The Velocity of Money is Slowing

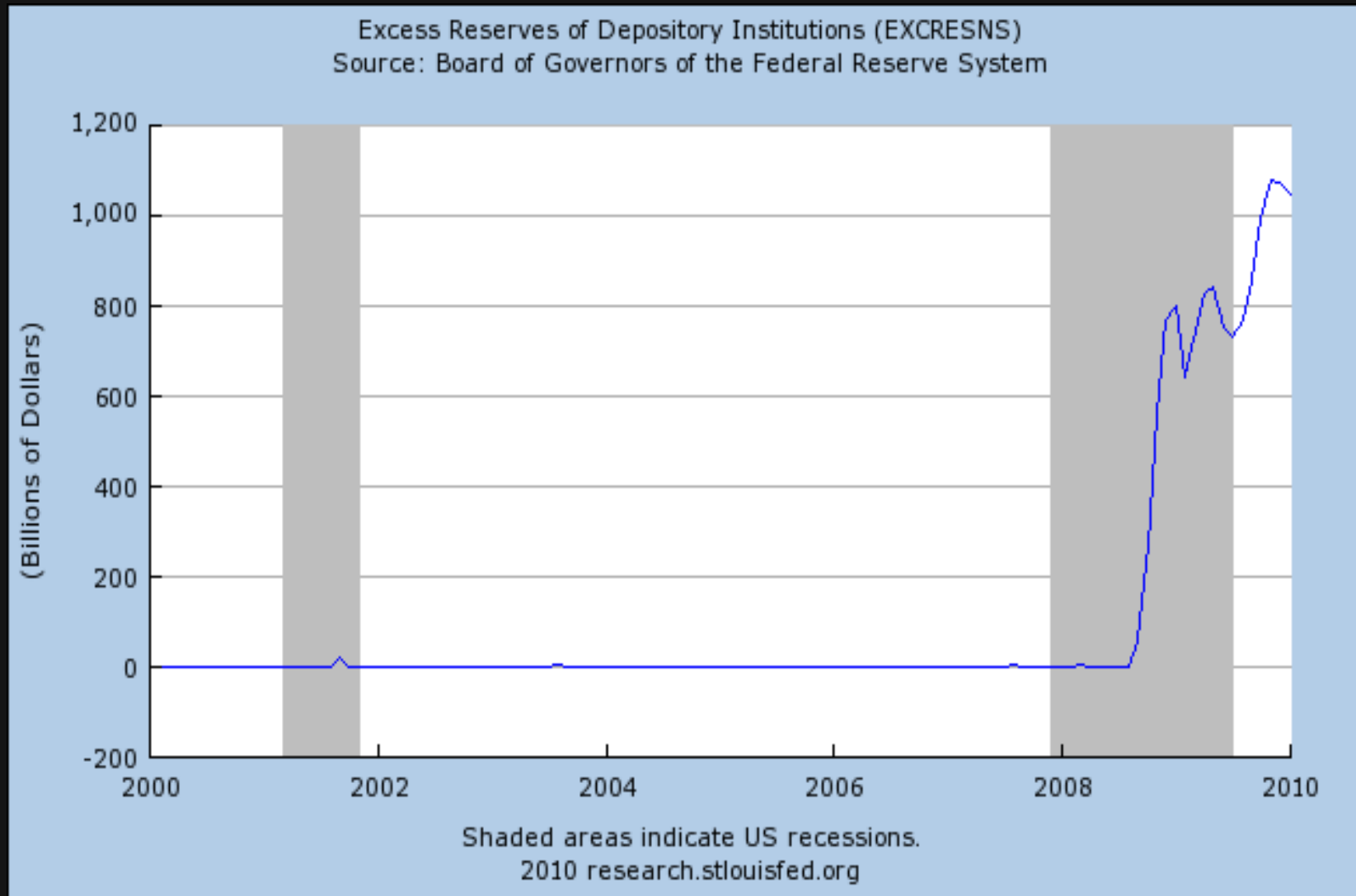
$$Y = MV$$


Sources: Federal Reserve Board; Bureau of Economic Analysis;  
Bureau of the Census; Monetary Statistics of the United States. Through 2008.  
2009;  $V = GDP/M$ ,  $GDP = 14.3$  tril,  $M2 = 8.4$  tril,  $V = 1.69$

# The Money Multiplier is Falling!!



# Where Did All the Money Go?



$$\Delta \text{GDP} = \Delta \text{Population} + \Delta \text{Productivity}$$

The Change in Gross Domestic Product  
is equal to  
the Change in Population  
plus  
the Change in Productivity

# The Multiplier Effect

- The most extensive research on tax multipliers is found in a paper written at the University of California Berkeley entitled *The Macroeconomic Effects of Tax Changes: Estimates Based on a new Measure of Fiscal Shocks*, by Christina D. and David H. Romer (March 2007). (Christina Romer now chairs the president's Council of Economic Advisors).
- This study found that the tax multiplier is 3, meaning that each dollar rise in taxes will reduce private spending by \$3.

# It Gets Worse

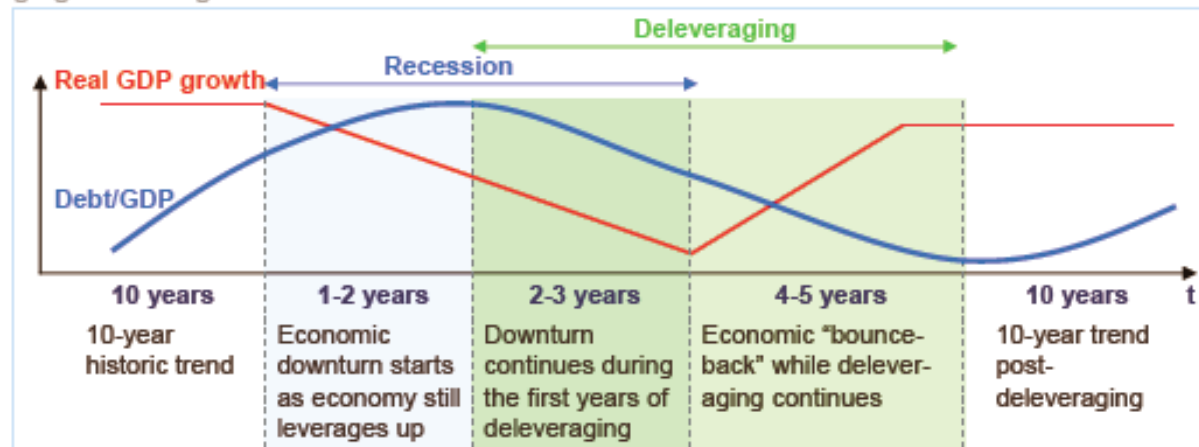
Barro (Harvard) and Perotti (Universita Bocci) Independently say that

Each \$1 increase in government spending reduces private spending by about \$1, with no net benefit to GDP

# Impact of Deleveraging on GDP Growth

## Real GDP growth is significantly slower in the first 2-3 years of deleveraging

Impact of deleveraging on GDP growth



Average annual real GDP growth, %

	10 years 10-year historic trend	1-2 years Economic downturn starts as economy still leverages up	2-3 years Downturn continues during the first years of deleveraging	4-5 years Economic "bounce-back" while deleveraging continues	10 years 10-year trend post-deleveraging
1 "Belt-tightening" n = 16	4.7	0.6	-0.6	4.8	3.2
2 "High inflation" n = 8	4.3	-1.7	-1.4	4.1	4.2
3 "Massive default" n = 7	4.3	-1.8	-3.0	5.7	4.8
4 "Growing out of debt" n = 1	7.9	0.8	← 12.8 <sup>1</sup> →		2.3
<b>Total</b> n = 32	<b>4.6</b>	<b>-0.5</b>	<b>-1.3</b>	<b>5.1</b>	<b>3.8</b>

1 Deleveraging driven by off-trend growth is not linked to a recession.

SOURCE: International Monetary Fund; McKinsey Global Institute analysis

# This Time Is Different

- Reinhart and Rogoff looked at 66 countries and 250 financial crises
- Key is whether debt is excessive relative to income as Fisher first said was the most important factor in 1933.



# Further:

- Government actions, even involving sizeable sums of money, are far less helpful than they appear. As the book states, "Infusions of cash can make a government look like it is providing greater growth to its economy than it really is."
- Further increasing leverage to solve the problem only leads to greater systemic risk and general economic underperformance.

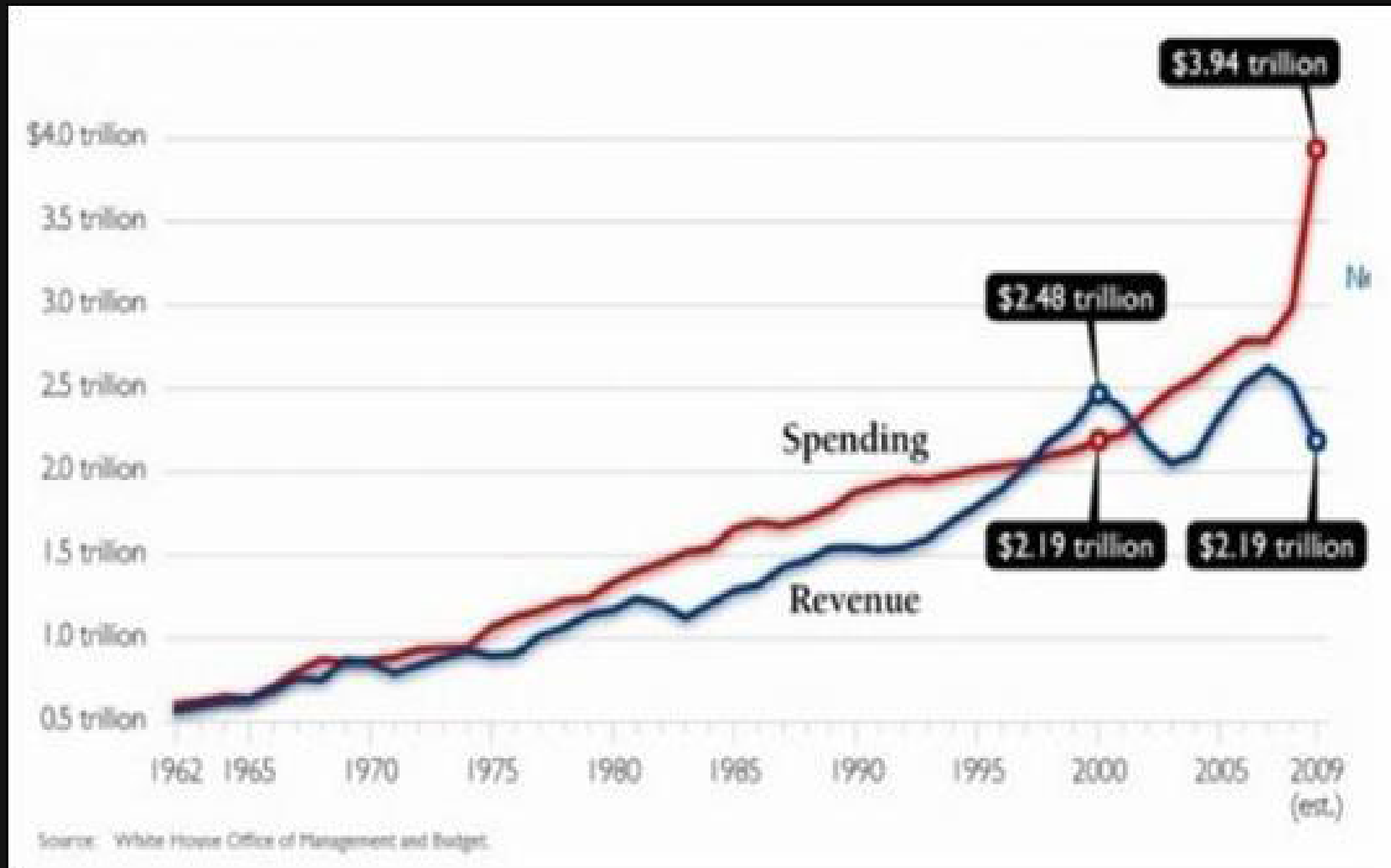
# Conclusions

- Financial crises occur when debt is excessive relative to income, whether public or private or both
- It doesn't make any difference who the debt is owed to

# The Limit of Debt on Growth

- Rogoff and Reinhart recently showed that when government debt rises to 90% it seems to reduce potential GDP by about 1% annually.
- This is not theory, but simply observable fact

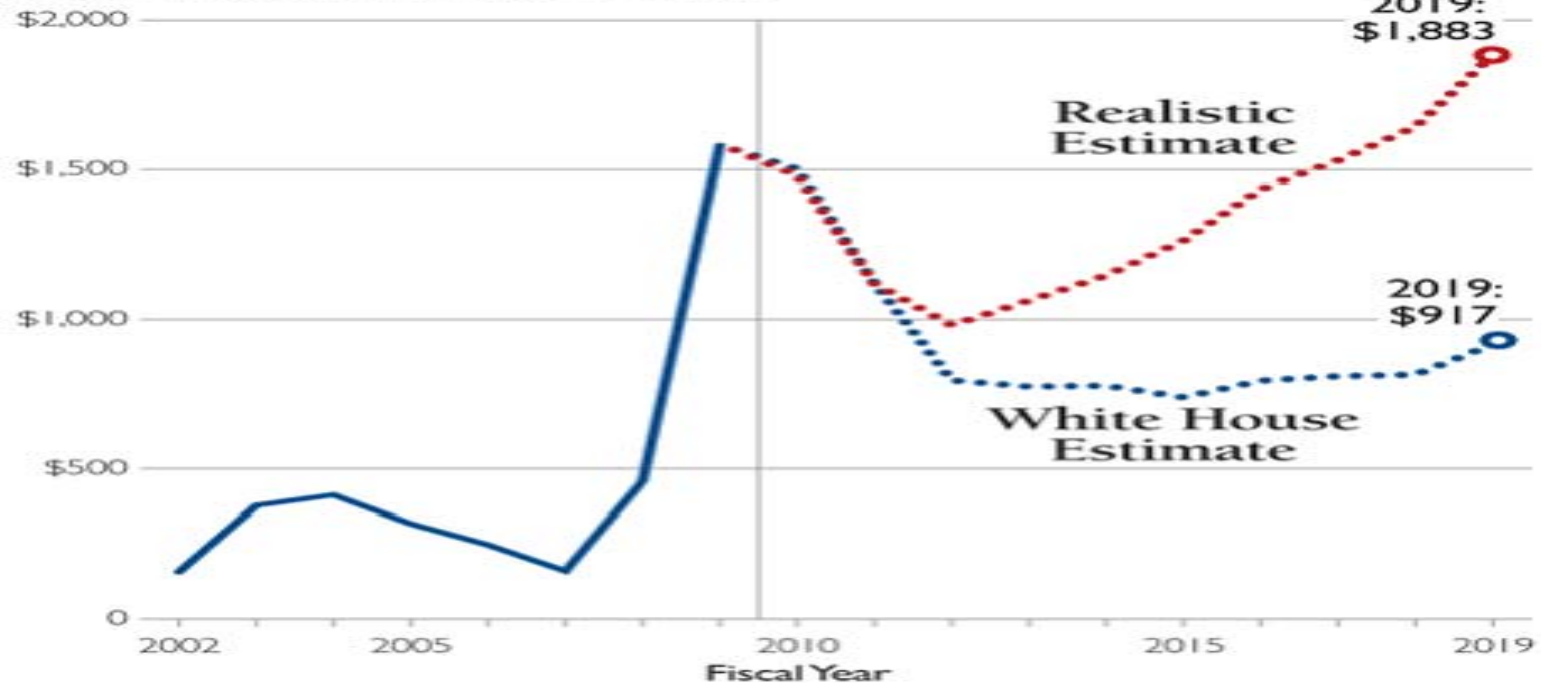
# An Unsustainable Debt



# Nothing But Trillion Dollar Deficits as Far as we Can See!!!!

## Obama Budget Agenda Would Bring Annual Budget Deficits to Nearly \$2 Trillion

Budget Deficit, in Billions of Dollars



Source: Heritage Foundation calculations based on data from the Congressional Budget Office and U.S. Office of Management and Budget.

$$\text{GDP} = C + I + G + (E-I)$$

Basically, Savings equals Investments

If the Government "Dis-saves" then the difference must be made up by Consumers, Business and Foreigners.

\*But government spending has a multiplier of essentially nothing, and taxes have a multiplier of 3! And if you raise taxes?!?!?!?

# What is Money?



M-1, M-2, gold? – Misleading Measure

- Money is CASH + Credit
- Cash is \$2 Trillion
- Backed by Credit of \$50 Trillion



# Re-Inflation?

It may take up to \$2 Trillion  
in new printing press money to  
re-inflate





# The Elements of Deflation

If you add:

- Rising Unemployment and
- Wealth Destruction and
- Reduced Borrowing and Lending and
- Decreased Final Demand and
- Increased Savings and
- Low Capacity Utilization and
- Massive Deleveraging and
- \$2 trillion in Bank losses and a
- Very Weak Housing Market and
- Slowing Velocity of Money

**You Get  
Deflation  
and  
Nothing But  
Bad Choices**

# Which path for the US economy?



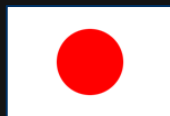
• Argentina: Hyperinflation



• Austrian School: Cut government spending



• Eastern Europe: Structural Change



• Japanese Disease: Large deficits, no growth

# Japanese Disease?

- Total Japanese debt to GDP is about where it was 20 years ago, but the government debt to GDP has risen from 51% to 200% and rising fast.
- What did they get for all that debt? The Japanese have not added any jobs for two decades, and their nominal GDP is where it was 17 years ago

# Which path for the US economy?



- Argentina: Hyperinflation



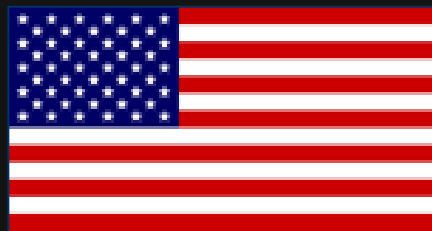
- Austrian School: Cut government spending



- Eastern Europe: Structural Change



- Japanese Disease: Large deficits, no growth



- **The Glide Path Option:**
- **High unemployment**
- **Tax increases**
- **slow-growth**

# The Prospects for the Rest of the World



- Greece – Between Very Bad and Disastrous



- The Pain in Spain



- Japan – A Bug in Search of a Windshield



- Britain – Things that make you go hmmm

- Emerging markets